

**REACH BEYOND DOMESTIC VIOLENCE, INC.**

**FINANCIAL STATEMENTS**

*with*

**INDEPENDENT AUDITORS' REPORT**

**YEARS ENDED JUNE 30, 2022 AND 2021**

Smith  Sullivan  
& Brown PC  
CERTIFIED PUBLIC ACCOUNTANTS

80 Flanders Road, Suite 200  Westborough, Massachusetts 01581  
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**REACH BEYOND DOMESTIC VIOLENCE, INC.**

**REPORT ON FINANCIAL STATEMENTS**

**YEARS ENDED JUNE 30, 2022 AND 2021**

**Our Vision**

*Healthy and safe relationships for individuals and communities.*

**Mission Statement**

*REACH works with survivors of domestic violence to foster safety and support while engaging communities to promote healthy relationships.*

**Geographic Communities Served**

*(Listed cities and towns are considered the agency's primary service area - emergency and advocacy services are provided to all victims of domestic violence regardless of town of residence)*

Acton	Concord	Sudbury
Arlington	Dedham	Waltham
Bedford	Lexington	Watertown
Belmont	Lincoln	Wayland
Billerica	Littleton	Wellesley
Boxborough	Maynard	Weston
Brookline	Needham	Wilmington
Burlington	Newton	Winchester
Carlisle	Reading	Woburn

REACH BEYOND DOMESTIC VIOLENCE, INC.

REPORT ON FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
REACH Beyond Domestic Violence, Inc.  
Waltham, Massachusetts

**Opinion**

We have audited the accompanying financial statements of REACH Beyond Domestic Violence, Inc. (a Massachusetts nonprofit organization), which comprise the statements of financial position as of June 30, 2022 and 2021 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of REACH Beyond Domestic Violence, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of REACH Beyond Domestic Violence, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about REACH Beyond Domestic Violence, Inc. ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

**Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Directors  
REACH Beyond Domestic Violence, Inc.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of REACH Beyond Domestic Violence, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about REACH Beyond Domestic Violence, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated DATE on our consideration of REACH Beyond Domestic Violence, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of REACH Beyond Domestic Violence, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering REACH Beyond Domestic Violence, Inc.'s internal control over financial reporting and compliance.

Westborough, Massachusetts  
November 7, 2022

REACH BEYOND DOMESTIC VIOLENCE, INC.

STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2022 AND 2021

**ASSETS**

	<u>2022</u>	<u>2021</u>
<b><u>CURRENT ASSETS:</u></b>		
Cash	\$ 1,093,653	\$ 782,316
Grants Receivable, Government Contracts and Grants	190,023	347,392
Grants, Contributions and Pledges Receivable	20,000	40,040
Accounts Receivable, Program Services	1,650	1,000
Prepaid Expenses	<u>44,351</u>	<u>39,294</u>
Total Current Assets	<u>1,349,677</u>	<u>1,210,042</u>
<b><u>PROPERTY AND EQUIPMENT:</u></b>		
Net of Accumulated Depreciation	<u>1,805,335</u>	<u>1,969,669</u>
<b><u>OTHER ASSETS:</u></b>		
Intangible Assets	21,667	18,750
Security Deposits	<u>14,575</u>	<u>29,150</u>
Total Other Assets	<u>36,242</u>	<u>47,900</u>
<b><u>TOTAL ASSETS</u></b>	<b><u>\$ 3,191,254</u></b>	<b><u>\$ 3,227,611</u></b>

**LIABILITIES AND NET ASSETS**

<b><u>CURRENT LIABILITIES:</u></b>		
Notes Payable, Current Portion	\$ 18,923	\$ 16,967
Accounts Payable	29,866	36,052
Accrued Payroll and Related Costs	187,310	234,376
Deferred Rent	-	8,328
Total Current Liabilities	<u>236,099</u>	<u>295,723</u>
<b><u>NON-CURRENT LIABILITIES:</u></b>		
Deferred Forgivable Debt	1,215,000	1,215,000
Long-Term Debt, Net of Current Portion	<u>370,464</u>	<u>390,308</u>
Total Non-Current Liabilities	<u>1,585,464</u>	<u>1,605,308</u>
<b><u>TOTAL LIABILITIES</u></b>	<b><u>1,821,563</u></b>	<b><u>1,901,031</u></b>
<b><u>NET ASSETS:</u></b>		
Net Assets Without Donor Restrictions:		
Undesignated	1,003,015	1,021,914
Board Designated Independence Fund	99,092	99,092
Board Designated Building Reserve	<u>85,000</u>	<u>85,000</u>
Total Net Assets Without Donor Restrictions	1,187,107	1,206,006
Net Assets With Donor Restrictions	<u>182,584</u>	<u>120,574</u>
Total Net Assets	<u>1,369,691</u>	<u>1,326,580</u>
<b><u>TOTAL LIABILITIES AND NET ASSETS</u></b>	<b><u>\$ 3,191,254</u></b>	<b><u>\$ 3,227,611</u></b>

REACH BEYOND DOMESTIC VIOLENCE, INC.  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2022  
*(With Summarized Comparative Totals for 2021)*

	WITHOUT DONOR RESTRICTIONS			WITH DONOR RESTRICTIONS	TOTAL ACTIVITIES	
	UNDESIGNATED	BOARD DESIGNATED	TOTAL WITHOUT DONOR RESTRICTIONS		2022	2021
<b><u>SUPPORT, REVENUES AND RECLASSIFICATIONS:</u></b>						
<i>Support and Revenues:</i>						
Mass. Department of Public Health	\$ 1,278,920	\$ -	\$ 1,278,920	\$ -	\$ 1,278,920	\$ 1,070,588
Mass. Office for Victim Assistance Grant (VOCA)	339,771	-	339,771	-	339,771	606,952
Other Government Grants and Contracts	100,808	-	100,808	-	100,808	634,187
FEMA Grant Award	25,000	-	25,000	-	25,000	26,366
Private Gifts, Grants and Contributions	868,074	-	868,074	403,660	1,271,734	1,158,884
Proceeds from Special Events	40,673	-	40,673	-	40,673	47,775
Less: Cost of Direct Benefits to Donors	(34,037)	-	(34,037)	-	(34,037)	(28,140)
Donated Goods and Services	135,297	-	135,297	-	135,297	91,363
Miscellaneous and Other Program Service Revenue	6,740	-	6,740	-	6,740	5,000
Interest Income	38	-	38	-	38	45
<i>Reclassifications of Net Assets:</i>						
Satisfaction of Donor Restrictions	341,650	-	341,650	(341,650)	-	-
<b><u>TOTAL SUPPORT, REVENUES AND RECLASSIFICATIONS</u></b>	<b><u>3,102,934</u></b>	<b><u>-</u></b>	<b><u>3,102,934</u></b>	<b><u>62,010</u></b>	<b><u>3,164,944</u></b>	<b><u>3,613,020</u></b>
<b><u>EXPENSES:</u></b>						
<i>Program Services:</i>						
Shelter	921,861	-	921,861	-	921,861	1,028,463
Community Based	1,121,494	-	1,121,494	-	1,121,494	1,195,180
Prevention/Education	447,381	-	447,381	-	447,381	389,784
Total Program Services	2,490,736	-	2,490,736	-	2,490,736	2,613,427
<i>Supporting Services:</i>						
Administrative	202,564	-	202,564	-	202,564	202,013
Fund Raising	428,533	-	428,533	-	428,533	479,749
<b><u>TOTAL EXPENSES</u></b>	<b><u>3,121,833</u></b>	<b><u>-</u></b>	<b><u>3,121,833</u></b>	<b><u>-</u></b>	<b><u>3,121,833</u></b>	<b><u>3,295,189</u></b>
<b><u>CHANGE IN NET ASSETS</u></b>	<b><u>(18,899)</u></b>	<b><u>-</u></b>	<b><u>(18,899)</u></b>	<b><u>62,010</u></b>	<b><u>43,111</u></b>	<b><u>317,831</u></b>
<b><u>NET ASSETS - BEGINNING OF YEAR</u></b>	<b><u>1,021,914</u></b>	<b><u>184,092</u></b>	<b><u>1,206,006</u></b>	<b><u>120,574</u></b>	<b><u>1,326,580</u></b>	<b><u>1,008,749</u></b>
<b><u>NET ASSETS - END OF YEAR</u></b>	<b><u>\$ 1,003,015</u></b>	<b><u>\$ 184,092</u></b>	<b><u>\$ 1,187,107</u></b>	<b><u>\$ 182,584</u></b>	<b><u>\$ 1,369,691</u></b>	<b><u>\$ 1,326,580</u></b>

REACH BEYOND DOMESTIC VIOLENCE, INC.  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2021

	<u>WITHOUT DONOR RESTRICTIONS</u>			<u>WITH DONOR RESTRICTIONS</u>	<u>TOTAL ACTIVITIES</u>
	<u>UNDESIGNATED</u>	<u>BOARD DESIGNATED</u>	<u>TOTAL WITHOUT DONOR RESTRICTIONS</u>		
<b><u>SUPPORT, REVENUES AND RECLASSIFICATIONS:</u></b>					
<i>Support and Revenues:</i>					
Mass. Department of Public Health	\$ 1,070,588	\$ -	\$ 1,070,588	\$ -	\$ 1,070,588
Mass. Office for Victim Assistance Grant (VOCA)	606,952	-	606,952	-	606,952
Cities, Towns and Other Program Service Revenue	634,187	-	634,187	-	634,187
FEMA Grant Award	26,366	-	26,366	-	26,366
Private Gifts, Grants and Contributions	884,279	-	884,279	274,605	1,158,884
Proceeds from Special Events	47,775	-	47,775	-	47,775
Less: Cost of Direct Benefits to Donors	(28,140)	-	(28,140)	-	(28,140)
Donated Goods and Services	91,363	-	91,363	-	91,363
Miscellaneous	5,000	-	5,000	-	5,000
Interest Income	45	-	45	-	45
<i>Reclassifications of Net Assets:</i>					
Satisfaction of Donor Restrictions	337,995	-	337,995	(337,995)	-
<b><u>TOTAL SUPPORT, REVENUES AND RECLASSIFICATIONS</u></b>	<b><u>3,676,410</u></b>	<b><u>-</u></b>	<b><u>3,676,410</u></b>	<b><u>(63,390)</u></b>	<b><u>3,613,020</u></b>
<b><u>EXPENSES:</u></b>					
<i>Program Services:</i>					
Shelter	1,028,463	-	1,028,463	-	1,028,463
Community Based	1,195,180	-	1,195,180	-	1,195,180
Prevention/Education	389,784	-	389,784	-	389,784
Total Program Services	2,613,427	-	2,613,427	-	2,613,427
<i>Supporting Services:</i>					
Administrative	202,013	-	202,013	-	202,013
Fund Raising	479,749	-	479,749	-	479,749
<b><u>TOTAL EXPENSES</u></b>	<b><u>3,295,189</u></b>	<b><u>-</u></b>	<b><u>3,295,189</u></b>	<b><u>-</u></b>	<b><u>3,295,189</u></b>
<b><u>CHANGE IN NET ASSETS</u></b>	<b><u>381,221</u></b>	<b><u>-</u></b>	<b><u>381,221</u></b>	<b><u>(63,390)</u></b>	<b><u>317,831</u></b>
<b><u>NET ASSETS - BEGINNING OF YEAR</u></b>	<b><u>640,693</u></b>	<b><u>184,092</u></b>	<b><u>824,785</u></b>	<b><u>183,964</u></b>	<b><u>1,008,749</u></b>
<b><u>NET ASSETS - END OF YEAR</u></b>	<b><u>\$ 1,021,914</u></b>	<b><u>\$ 184,092</u></b>	<b><u>\$ 1,206,006</u></b>	<b><u>\$ 120,574</u></b>	<b><u>\$ 1,326,580</u></b>



REACH BEYOND DOMESTIC VIOLENCE, INC.

STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2022

(With Summarized Comparative Totals for 2021)

		<u>COMMUNITY</u>	<u>PREVENTION/</u>	<u>TOTAL</u>	<u>ADMINI-</u>	<u>FUND</u>	<u>COST OF</u>	<u>TOTAL</u>	
	<u>SHELTER</u>	<u>BASED</u>	<u>EDUCATION</u>	<u>SERVICES</u>	<u>STRATIVE</u>	<u>RAISING</u>	<u>DIRECT BENEFIT</u>	<u>FUNCTIONAL EXPENSES</u>	
							<u>TO DONORS</u>	<u>2022</u>	<u>2021</u>
Salaries and Wages	\$ 487,287	\$ 577,211	\$ 285,209	\$ 1,349,707	\$ 53,504	\$ 259,866	\$ -	\$ 1,663,077	\$ 1,556,398
Payroll Taxes	45,023	50,164	25,019	120,206	6,547	24,364	-	151,117	128,495
Fringe Benefits	47,454	41,733	28,846	118,033	5,685	9,552	-	133,270	124,076
Staff/Volunteer Recruitment	2,421	1,921	936	5,278	174	2,754	-	8,206	9,647
Volunteer Services	6,269	64,431	27,663	98,363	-	1,960	-	100,323	74,684
Occupancy	77,058	126,624	39,240	242,922	13,227	39,402	-	295,551	310,483
Cost of Direct Benefit to Donors	-	-	-	-	-	-	34,037	34,037	28,140
Direct Client Assistance	69,241	117,345	-	186,586	-	-	-	186,586	610,454
Program Supplies and Activities	27,641	11,454	3,493	42,588	2,089	5,540	-	50,217	41,344
General Liability Insurance	7,681	4,439	1,378	13,498	459	1,378	-	15,335	15,960
Audit Fees	-	-	-	-	44,869	-	-	44,869	26,294
Other Professional Fees	54,051	50,423	11,343	115,817	39,378	23,084	-	178,279	131,347
Telephone Expense	13,847	6,460	2,178	22,485	1,015	2,957	-	26,457	27,107
Office Supplies and Expenses	2,144	2,547	878	5,569	4,977	12,112	-	22,658	23,263
Printing, Copying and Design	-	-	-	-	4,578	13,921	-	18,499	10,262
Directors and Officers Liability Insurance	-	-	-	-	3,588	-	-	3,588	3,235
Meeting and Conferences/Training	2,005	838	695	3,538	1,436	969	-	5,943	11,878
Postage and Delivery	261	805	202	1,268	555	2,165	-	3,988	5,447
Dues, Fees and Subscriptions	3,661	3,218	1,220	8,099	1,027	5,406	-	14,532	11,684
Staff Travel	7,016	4,314	903	12,233	3,095	185	-	15,513	6,294
Payroll Processing	-	-	-	-	3,557	-	-	3,557	3,521
Small Equipment and Maintenance	-	3,699	1,148	4,847	399	1,148	-	6,394	6,388
Credit Card and Bank Fees	-	-	-	-	6,207	-	-	6,207	9,582
Depreciation and Amortization Expense	68,801	53,868	17,030	139,699	6,198	21,770	-	167,667	147,346
<b>Total Functional Expenses</b>	<b>921,861</b>	<b>1,121,494</b>	<b>447,381</b>	<b>2,490,736</b>	<b>202,564</b>	<b>428,533</b>	<b>34,037</b>	<b>3,155,870</b>	<b>3,323,329</b>
Cost of Direct Benefits to Donors	-	-	-	-	-	-	(34,037)	(34,037)	(28,140)
<b>Expenses as Presented on the</b>									
<b>Statement of Activities</b>	<b>\$ 921,861</b>	<b>\$ 1,121,494</b>	<b>\$ 447,381</b>	<b>\$ 2,490,736</b>	<b>\$ 202,564</b>	<b>\$ 428,533</b>	<b>\$ -</b>	<b>\$ 3,121,833</b>	<b>\$ 3,295,189</b>

REACH BEYOND DOMESTIC VIOLENCE, INC.

STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2021

	<u>SHELTER</u>	<u>COMMUNITY BASED</u>	<u>PREVENTION/ EDUCATION</u>	<u>TOTAL PROGRAM SERVICES</u>	<u>ADMINI- STRATIVE</u>	<u>FUND RAISING</u>	<u>COST OF DIRECT BENEFIT TO DONORS</u>	<u>TOTAL FUNCTIONAL EXPENSES</u>
Salaries and Wages	\$ 391,297	\$ 514,144	\$ 256,013	\$ 1,161,454	\$ 95,344	\$ 299,600	\$ -	\$ 1,556,398
Payroll Taxes	23,986	46,903	22,824	93,713	8,661	26,121	-	128,495
Fringe Benefits	20,288	54,321	22,862	97,471	10,488	16,117	-	124,076
Staff/Volunteer Recruitment	4,703	4,322	622	9,647	-	-	-	9,647
Volunteer Services	5,590	44,669	17,800	68,059	100	6,525	-	74,684
Occupancy	120,426	110,314	34,236	264,976	11,272	34,235	-	310,483
Cost of Direct Benefit to Donors	-	-	-	-	-	-	28,140	28,140
Direct Client Assistance	304,730	305,724	-	610,454	-	-	-	610,454
Program Supplies and Activities	28,039	1,847	414	30,300	1,426	9,618	-	41,344
General Liability Insurance	6,732	5,352	1,661	13,745	554	1,661	-	15,960
Audit Fees	-	-	-	-	26,294	-	-	26,294
Other Professional Fees	36,752	34,895	7,636	79,283	12,857	39,207	-	131,347
Telephone Expense	14,167	8,140	2,745	25,052	516	1,539	-	27,107
Office Supplies and Expenses	6,864	1,770	1,015	9,649	2,807	10,807	-	23,263
Printing, Copying and Design	-	-	-	-	-	10,262	-	10,262
Directors and Officers Liability Insurance	-	-	-	-	3,235	-	-	3,235
Meeting and Conferences/Training	1,861	3,280	3,772	8,913	1,254	1,711	-	11,878
Postage and Delivery	209	1,188	353	1,750	306	3,391	-	5,447
Dues, Fees and Subscriptions	2,607	2,291	869	5,767	4,267	1,650	-	11,684
Staff Travel	635	1,530	26	2,191	3,852	251	-	6,294
Payroll Processing	-	-	-	-	3,521	-	-	3,521
Small Equipment and Maintenance	-	3,712	1,152	4,864	372	1,152	-	6,388
Credit Card and Bank Fees	-	-	-	-	9,582	-	-	9,582
Depreciation and Amortization Expense	59,577	50,778	15,784	126,139	5,305	15,902	-	147,346
<b>Total Functional Expenses</b>	<b>1,028,463</b>	<b>1,195,180</b>	<b>389,784</b>	<b>2,613,427</b>	<b>202,013</b>	<b>479,749</b>	<b>28,140</b>	<b>3,323,329</b>
Cost of Direct Benefits to Donors	-	-	-	-	-	-	(28,140)	(28,140)
<b>Expenses as Presented on the Statement of Activities</b>	<b>\$ 1,028,463</b>	<b>\$ 1,195,180</b>	<b>\$ 389,784</b>	<b>\$ 2,613,427</b>	<b>\$ 202,013</b>	<b>\$ 479,749</b>	<b>\$ -</b>	<b>\$ 3,295,189</b>

REACH BEYOND DOMESTIC VIOLENCE, INC.

STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
<b><u>CASH FLOWS FROM OPERATING ACTIVITIES:</u></b>		
Change in Net Assets	\$ 43,111	\$ 317,831
<i>Adjustments to Reconcile the Above to Net Cash Provided by Operating Activities:</i>		
Depreciation and Amortization Expense	167,667	147,346
<i>(Increase) Decrease in Current Assets:</i>		
Grants Receivable, Government Contracts and Grants	157,369	(111,675)
Grants, Contributions and Pledges Receivable	20,040	25,404
Accounts Receivable, Program Services	(650)	760
Prepaid Expenses	(5,057)	3,859
<i>Increase (Decrease) in Current Liabilities:</i>		
Accounts Payable	(6,186)	22,442
Accrued Payroll and Related Costs	(47,066)	7
Deferred Rent	(8,328)	(1)
Conditional Grant Advance	-	(267,647)
<i>(Increase) Decrease in Non-Current Assets:</i>		
Security Deposits	14,575	-
<i>Increase (Decrease) in Non-Current Liabilities:</i>		
Deferred Rent	-	(8,328)
Net Adjustment	<u>292,364</u>	<u>(187,833)</u>
<b><u>NET CASH PROVIDED BY OPERATING ACTIVITIES</u></b>	<b><u>335,475</u></b>	<b><u>129,998</u></b>
<b><u>CASH FLOWS FROM INVESTING ACTIVITIES:</u></b>		
Purchases of Property and Equipment	-	(57,246)
Purchase of Intangible Assets	<u>(6,250)</u>	<u>(18,750)</u>
Net Cash Flows From Investing Activities	<u>(6,250)</u>	<u>(75,996)</u>
<b><u>CASH FLOWS FROM FINANCING ACTIVITIES:</u></b>		
Principal Reduction on Long-Term Debt	<u>(17,888)</u>	<u>(15,316)</u>
Net Cash Flows From Financing Activities	<u>(17,888)</u>	<u>(15,316)</u>
<b><u>NET INCREASE IN CASH BALANCES</u></b>	<b>311,337</b>	<b>38,686</b>
<b><u>CASH BALANCES - BEGINNING OF YEAR</u></b>	<b><u>782,316</u></b>	<b><u>743,630</u></b>
<b><u>CASH BALANCES - END OF YEAR</u></b>	<b><u>\$ 1,093,653</u></b>	<b><u>\$ 782,316</u></b>
<i>Supplemental Disclosures:</i>		
<i>Interest Paid</i>	<u>\$ 16,255</u>	<u>\$ 22,108</u>

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

NOTE 1      ORGANIZATION

REACH Beyond Domestic Violence, Inc. (“REACH” or the “Organization”) was incorporated in April 1981 under the provisions of Massachusetts General Laws Chapter 180 and qualifies as a tax-exempt nonprofit corporation under Section 501(c)(3) of the Internal Revenue Code (“IRC”). REACH has been classified as an organization which is not a private foundation under IRC Section 509(a); accordingly, contributions made to this Organization qualify for the maximum charitable deduction for federal income tax purposes.

In 2007, the Board of Directors established a limited liability company (“LLC”) on behalf of REACH. The LLC was created to acquire the facility purchased during 2007, and was converted to a nominee trust during 2012. For the years presented, there were no financial transactions between REACH and the nominee trust, and all activities reported in the accompanying financial statements represent the activities of REACH. The Trust exists to preserve the confidential nature and location of the shelter.

NOTE 2      PROGRAM SERVICES

REACH Beyond Domestic Violence, Inc. is a nonprofit organization committed to creating healthy communities by ending domestic violence. REACH is an action and an acronym which stands for Refuge, Education, Advocacy, and Change.

Our vision: Healthy and safe relationships for individuals and communities

Our mission: REACH works with survivors of domestic violence to foster safety and support while engaging communities to promote healthy relationships.

Our values:

*We are all in this together.* We do our work as part of a larger movement. We are collaborative, supporting one another in task and spirit.

*We care for ourselves and one another.* We recognize that survivors, staff, and volunteers are more than the trauma they have experienced or the job functions they perform. Wellbeing stems from feeling grounded in our lives and work.

*How we do our work matters.* The respectful, equitable relationships we work for in the world have to start with us. We practice kindness and respect, and we commit to being present for survivors, colleagues, and our communities.

*We believe change is possible.* We work with communities and individuals to change social norms and systems of oppression in order to prevent and ultimately end domestic violence.

REACH provides direct services to domestic violence survivors and their children through the following intervention, prevention, and advocacy programs. REACH works with government and private agencies on behalf of abuse survivors, educates the community as to the seriousness and extent of domestic violence, and works in partnership with others to prevent domestic and dating violence.

**Intervention**

**Residential Program** - REACH’s emergency shelter is a place where survivors can feel safe, breathe the air of freedom, and start the long process of recovering from abuse and starting over. We provide a secure, confidential location where individuals and families can regroup, obtain the physical and psychological services they need, and join a community that supports and encourages them.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 2     *(Continued)*

While the majority of our 45 - 50 annual guests are women (often with their children), we serve all survivors, regardless of gender, gender identity, or sexual orientation. Our eight-family shelter is one of the first to welcome male survivors of domestic violence, parents with teenage sons, and LGBTQ/T survivors, all of whom may still have difficulty finding placement in more traditional programs. Shelter guests come to us from all over Massachusetts and occasionally beyond. Shelter services are provided free of charge to participants.

We do not place a time limit on how long guests may stay at the shelter because recovering from trauma is an ongoing process and each person's emotional, familial, and financial situation is different. Also, affordable housing or even transitional living programs can be incredibly difficult to find. Currently, the average length of stay is approximately 160 days.

**Hotline** - REACH provides a 24-hour, toll-free hotline, answered by staff and volunteers every day of the year. The hotline is a resource to anyone experiencing abuse in a relationship or who knows someone in an abusive relationship. Through the hotline, survivors receive support concerning both physical and emotional abuse, education, advocacy, and resource information. The hotline is often a first step for survivors of domestic violence to regain control over their lives.

**Support Groups** - The agency offers ongoing support groups in English and Spanish. The groups are a structured way for survivors to know that they are not alone, and to gain greater understanding of domestic abuse and its physical and emotional impact. Our self-care group helps survivors who have stabilized their housing and employment, but who are still feeling long-term emotional impact of years of abuse.

**Children's Program** - REACH supports the healing process of children in the shelter and in the community through discussion and play and art therapy with our adolescent and child therapist. The individual counseling and group sessions help children to process what has occurred in their lives and understand that the violence was not their fault. REACH works with each child to explore and voice his or her fears, concerns, and feelings of guilt, shame, and anger.

**Advocacy**

**Individual Support and Advocacy** - Not everyone is in a position to leave their home and go to a shelter. Our community-based advocacy program helps survivors who remain in the community, often with their abuser, achieve greater stability, social connectedness, and access to the resources they need to keep themselves and their children safe and working toward their goals.

Our advocates - both in shelter and in our community-based program - develop safety plans, help survivors obtain benefits that will allow them to live more independently, and drive them to medical and school appointments. We help survivors search for jobs and find new homes (and often collect donations of furniture and supplies to get them set up). Advocates spend a lot of time in court because program participants often need someone to stand with them as they face a judge and their abuser at divorce, custody, or restraining order hearings. Because of our location in Waltham, which has a large and growing immigrant population, many of the people who come to REACH need help sorting out issues pertaining to their immigration status in addition to other needs around safety, mental health, and/or economic stability.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 2     *(Continued)*

**Legal Advocacy** - REACH offers legal advocacy programs in all 27 cities and towns of our service area. We utilize volunteer court advocates in the Waltham and Woburn District Courts to assist victims with restraining orders, civil matters, accompaniment to court appointments, and assistance with completing legal paperwork. This advocacy program is an important aid to victims facing a legal system that can be intimidating, especially to someone who may never have participated in the court process before and has no financial resources to hire an attorney. REACH also participates in victim advocacy programs with the police departments in Arlington, Belmont, Brookline, Burlington, Concord, Dedham, Lincoln, Needham, Newton, Sudbury, Waltham, Watertown, Wayland, Wellesley, and Weston.

REACH partners with Greater Boston Legal Services to offer the “Latinas Know Your Rights” project. Initiated as a 13-week training program for Latina women in the Waltham community, the program is now a forum for community activism where survivors engage in advocacy on the legislative level as well as other leadership activities within their community.

**Prevention/Education**

REACH’s long-term vision is a world without domestic violence. The way to get there is through changing social norms, attitudes and behaviors. Using an innovative combination of youth work and community outreach and mobilization, REACH’s prevention program is at the forefront of this critical educational effort. We prefer not to deliver one-off workshops at a company, school, or faith community (though we will do so as needed). Rather, REACH enters into dialog with those around us. We not only raise awareness, we seek to strengthen connection and involve community members in identifying ways to change social norms to prevent domestic violence.

Our prevention programs help people recognize and respond to signs of abuse. We train police departments, medical professionals, social service agencies, corporations, faith organizations, and middle, high school, and college students to deepen their understanding of and increase their capacity to respond to signs of domestic and dating abuse and sexual violence.

Our prevention programming includes work in 10-15 middle and high schools and several colleges each year. Peers Against Violence Educators (“PAVE”) teaches youth about dating abuse and healthy relationships, and how to become active leaders in dating and domestic violence prevention. In our PAVE Peer Leadership program, students gain the skills to create dating violence awareness events at their school, facilitate workshops on dating violence, and engage their peers in conversations about healthy and unhealthy relationships. We also develop and present curricula for individual classrooms and school-wide programs, conduct teacher training and professional development workshops on trauma in the classroom and creating safe and supportive spaces, and do support and consultation with individual teachers and students. Domestic violence thrives in the darkness of secrecy . REACH’s prevention efforts shine light on what domestic violence is and how it works. We replace risk and fear with safety, awareness, and connection.

REACH’s approach is relational, trauma-informed, and strengths-based. This means that we build trusting connections with survivors and become a presence in their lives, we are aware of and sensitive to the physical and psychological impact of trauma, and we see each survivor as a whole person, drawing on all of their emotional assets rather than seeing them solely as a victim of domestic violence.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 2     *(Continued)*

We believe that the survivors are the experts about their own lives so we listen carefully, believe unreservedly, and extend compassion and practical help in equal measure. Through empathy, kindness, and unstinting education, we at REACH Beyond Domestic Violence work toward our vision of healthy and safe relationships for individuals and communities.

**Impact of Covid-19 Pandemic**

When the Covid-19 pandemic hit in early 2020, the Organization took a number of steps to help ensure the continuity of its program services wherever possible and to support its ongoing financial wherewithal to do so. Survivors in our emergency shelter were initially moved to hotel rooms, and over the ensuing months guests were moved back to the shelter. REACH has provided financial assistance and resources to its program participants, which included food vouchers, housing assistance and other basic needs. This activity was significantly increased during FY 2021 with additional government funding and retreated to pre-pandemic levels during FY 2022. In-person community-based programming was moved to remote, using virtual and telephonic approaches. We were able to retain all staff members to carry out this work. We sought and received additional resources from our state, local and federal funders to cover the extra expenses associated with the pandemic, including funding under the federal Paycheck Protection Program, as described further in Note 13.

NOTE 3     SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting:**

The financial statements of the REACH Beyond Domestic Violence, Inc. have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables, and other liabilities.

**Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates; however, adherence to generally accepted accounting principles, as in management's opinion, resulted in reliable and consistent financial reporting by the Organization.

**Financial Statement Presentation:**

The Organization reports information regarding their financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. These classifications are related to the existence or absence of donor-imposed restrictions as defined below.

*Net Assets Without Donor Restrictions* - Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. In addition, net assets within this classification include funds which represent resources designated by the Board of Directors for specific purposes.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 3    *(Continued)*

*Net Assets With Donor Restrictions* - Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity. As of June 30, 2022 and 2021, the Organization has no net assets that are required to be maintained in perpetuity. The Organization's unspent contributions are reported in net assets with donor restrictions if the donor limited their use, as are promised contributions that are not yet due. Contributions of property and equipment or cash restricted to acquisition of property and equipment are reported as net assets with donor restrictions if the donor has restricted the use of the property or equipment to a particular program. These restrictions expire when the assets are placed in service.

**Receivables:**

*Grants Receivable, Government Contracts and Grants* represent amounts which are primarily due from municipalities, government agencies, and subcontracted government grants. *Grants, Contributions and Pledges Receivable* represent all other unconditional promises to give. *Accounts Receivable, Program Services* consists of noninterest-bearing amounts due for services provided by the Organization.

The Organization records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give with expected payment dates that extend beyond one year are initially reported at their present value when considered material. In subsequent years, amortization of the discounts is included in *Gifts, Grants and Contributions* revenue in the Statement of Activities.

The Organization's receivables are considered fully collectible; accordingly, these financial statements do not contain a provision for uncollectible amounts. The Organization determines the allowance for uncollectible amounts based on historical experience, an assessment of economic conditions and a review of subsequent collections. Management believes that these amounts are fully collectible, and therefore, no allowance for doubtful amounts has been established. For the years presented, REACH reported no losses from uncollectible receivables.

**Property and Equipment:**

Property, equipment, furnishings and improvement purchases in excess of \$2,500 are capitalized at cost, if purchased, or if donated, at fair value at the date of receipt. Expenditures for maintenance, repairs and renewals are charged to expense as incurred, whereas, major betterments are capitalized as additions to property and equipment. Costs for repairs to maintain the building in compliance with local building codes are expensed when incurred. Depreciation of property and equipment is computed using the straight-line method, and is charged to activities over the estimated useful lives of the assets, as expressed in terms of years.

The Organization reviews its investment in real estate for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of the real estate exceeds the fair value of the property. There were no impairment losses recognized in the years presented.



REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 3 (Continued)

**Intangible Assets:**

The Organization amortizes intangible assets on a straight-line basis over their estimated useful lives. *Intangible Assets* are presented net of accumulated amortization in the Statements of Financial Position. As of June 30, 2022 and 2021, respectively, *Intangible Assets* consist of \$25,000 and \$18,750 in original costs related to the Organization's website development and design which are amortized over a five-year useful life. The project was completed in early FY 2021 and amortization commenced in FY 2022. Accumulated amortization and amortization expense as of, and for the year ended, June 30, 2022 totaled \$3,333. Management expects the future amortization expense to be as follows:

<u>Year Ended</u>	<u>Amount</u>
June 30, 2023	\$ 5,000
June 30, 2024	5,000
June 30, 2025	5,000
June 30, 2026	5,000
June 30, 2027	<u>1,667</u>
Total	<u>\$21,667</u>

**Deferred Rent:**

During FY 2018, in connection with an operating lease agreement, the Organization received rent waivers for a three-month period. Rent expense is recorded on a straight-line basis over the term of the lease; accordingly, a deferred rent liability is reported in the accompanying Statements of Financial Position as of June 30, 2021 and has been fully amortized as of June 30, 2022 (See Note 10).

**Revenue Recognition:**

*Private Gifts, Grants and Contributions:* The Organization is the beneficiary of contributions in the form of grants from other organizations, donations of cash and financial assets from individuals and contributions of nonfinancial assets. Contributions, including promises to give, without donor conditions are recognized as revenue at their estimated fair value at the date of donation and classified as either with or without donor restrictions depending on the donor's stipulations or lack thereof. Unconditional, multi-year commitments are recognized in the year during which the initial commitment is made at the amount that the organization reasonably expects to collect. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved when such amounts are considered material.

Conditional donations are those that have a measurable performance or other barrier and include a right of return of the assets or right of release of the donor from further obligation if the conditions are not met. Conditional donations are not recognized until the associated barriers are met. Any cash received before the conditions or barriers are met it is reported as a refundable advance. When the conditions are met the revenue is reported as contributions without restrictions unless there are further restrictions over and above those associated with the donor conditions.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 3 (Continued)

Support that is restricted by the donor is reported as an increase in net assets with donor restrictions until the restriction are met, at which time the net assets are reclassified to net assets without donor restrictions.

*Government Grants and Contracts:* REACH is the recipient of various federal, state and local government funded service contracts and grants. These contracts are primarily administered on a unit of service or cost-reimbursement basis. REACH's government contracts are considered conditional grant funding which is released to revenue when the units of services are delivered or allowable expenditures have been made, which is the point where the conditions are considered to have been met. These service contracts are subject to an annual renewal process and future funding is not guaranteed.

As more fully described in Note 7, a significant portion of REACH's revenue for providing shelter and community services is derived from unit rate contracts established by the Commonwealth of Massachusetts Department of Public Health ("DPH"). In addition, the Organization receives funding through cost-reimbursable contracts and grants through the Victims of Crime Act ("VOCA"), Massachusetts Office of Victim Assistance ("MOVA"), the Cities of Newton and Waltham, and the Federal Emergency Management Agency ("FEMA"). These contracts are conditional upon certain performance requirements and the incurrence of allowable qualifying expenses. Grants administered by MOVA may also require a non-federal match as a condition to funding.

REACH invoices the above agencies after units have been delivered or expenses have been incurred and does not receive payment in advance of service delivery; accordingly there is no obligation for conditional grant advances arising from these agreements in the accompanying financial statements.

*Special Events:* Special events revenue is comprised of an exchange element based upon the direct benefits donors receive and a contribution element for the difference. REACH recognizes special events revenue equal to the fair value of direct benefits to donors when the special event takes place. The Organization recognizes the contribution element of special event revenue immediately, which is included in *Private Gifts, Grants and Contributions* in the accompanying Statements of Activities, unless there is a right of return if the special event does not take place.

*Program Service Revenue:* REACH also periodically receives program revenue for providing domestic violence education trainings to local area cities, towns, schools and police departments. Revenue derived from these customers is recognized at the point in time the services are delivered.

*Donated Goods and Services:* Contributed nonfinancial assets include donated professional services, donated goods, and other in-kind contributions which are recorded at the respective fair values of the goods or services received (See Note 9). The Organization does not sell donated gifts-in-kind. In addition to contributed nonfinancial assets, volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 3     *(Continued)*

**Functional Expenses:**

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that are common to several functions are allocated by the Organization's cost allocation plan. Supporting services are those related to operating and managing the Organization and its programs on a day-to-day basis. In the accompanying Statement of Functional Expenses, *Salaries and Wages, Payroll Taxes, Fringe Benefits, Occupancy and Depreciation and Amortization Expense* related to the administrative offices are all allocated based on estimates of time and effort, whereas *Occupancy and Depreciation and Amortization Expense* related to the shelter facility are allocated based on usage and square footage estimates. Supporting services have been sub-classified as follows:

*Administrative* - includes all activities related to REACH's internal management and accounting for program services.

*Fund Raising* - includes all activities related to maintaining contributor information, writing grant proposals, direct mail solicitation, distribution of materials and other similar projects related to the procurement of funds for REACH's programs. Cost of Direct Benefit to Donors related to special fundraising events are presented separately in the Statement of Functional Expenses and are also presented net of event proceeds in the accompanying Statements of Activities.

**Recent Accounting Guidance:**

*Recently Implemented Standards*

During the year ended June 30, 2022, the Organization adopted ASU 2020-07 *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This ASU increases transparency in reporting nonprofit gifts-in-kind in the Organization's financial statements. Although the standard did not change the accounting for contributed nonfinancial assets, the Organization's disclosures have been enhanced to provide qualitative policy information on the techniques and inputs used to determine the valuation of nonfinancial donations. Accordingly, disclosures for the year ended June 30, 2021 were enhanced to be comparative to the FY 2022 presentation.

*Recently Issued Standards*

In February 2016, the FASB issued ASC Update No. 2016-02, (Topic 842) *Leases*. Topic 842 clarifies the definition of a lease and requires lessees to recognize leases on the balance sheet as a lease liability with a corresponding right-of-use asset for leases with a lease term of more than one year. The new standard requires a modified retrospective transition for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. Topic 842 is effective for REACH's fiscal year ending June 30, 2023 and Management is currently assessing the impact this pronouncement will have on its financial statements.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 4     PROPERTY AND EQUIPMENT

The following is a summary of the Organization's property and equipment as of June 30, 2022 and 2021:

<u>Description</u>	<u>Est. Life</u>	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value 2022</u>
<i>Shelter:</i>				
Land	-	\$ 215,450	\$ -	\$ 215,450
Buildings and Renovations	40	2,196,376	680,755	1,515,621
Furnishings and Fixtures	5	69,958	61,545	8,413
Computers	3	46,882	15,627	31,255
<i>General:</i>				
Office Equipment and Furniture	5 - 10	137,356	137,356	-
Capital Renovations	*	<u>297,127</u>	<u>262,531</u>	<u>34,596</u>
Total		<u>\$2,963,149</u>	<u>\$1,157,814</u>	<u>\$1,805,335</u>

\* Life of Lease

<u>Description</u>	<u>Est. Life</u>	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value 2021</u>
<i>Shelter:</i>				
Land	-	\$ 215,450	\$ -	\$ 215,450
Buildings and Renovations	40	2,196,376	620,547	1,575,829
Furnishings and Fixtures	5	69,958	58,111	11,847
Computers	3	46,882	-	46,882
<i>General:</i>				
Office Equipment and Furniture	5 - 10	137,356	136,100	1,256
Capital Renovations	*	<u>297,127</u>	<u>178,722</u>	<u>118,405</u>
Total		<u>\$2,963,149</u>	<u>\$993,480</u>	<u>\$1,969,669</u>

\* Life of Lease

NOTE 5     DEBT

**Rockland Trust Company:**

On October 2, 2007, in connection with the purchase of a new shelter facility, the Organization secured a mortgage in the amount of \$556,000 from Rockland Trust Company (the "Bank"). On February 28, 2011, REACH signed a loan modification agreement with Rockland Trust Company. This agreement, while keeping the term at 30 years, changed the interest rate to an adjustable interest rate with an initial rate of 5% per annum (5% as of June 30, 2020). In May 2021, a loan modification agreement was signed which set the rate at 4% through May 26, 2026, at which time the rate will increase and shall accrue at an annual fixed rate of 7%. As of June 30, 2022 and 2021, the outstanding balance was \$389,387 and \$407,275, respectively. The note is secured by the property, a first priority security interest in all fixed assets associated with the real estate, and an assignment of capital campaign pledges.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 5 (Continued)

As of June 30, 2022, the current principal portion of the mortgage note was \$18,923 and the principal maturities for the following five-year period are as follows:

<u>Year Ending</u>	<u>Amount</u>
June 30, 2024	\$ 19,695
June 30, 2025	20,497
June 30, 2026	21,332
June 30, 2027	22,201
Thereafter	<u>286,739</u>
Total	<u>\$370,464</u>

**Department of Housing and Community Development (“DHCD”):**

*Housing Innovations Fund (“HIF”)* - On June 30, 2009, REACH received a permanent mortgage in the amount of \$800,000 under the Housing Innovations Fund program, as funded by the Massachusetts Department of Housing and Community Development and administered by the Community Economic Development Assistance Corporation (“CEDAC”). The terms of the note stipulate a 30-year term with a maturity date of June 30, 2039. CEDAC has the option to extend the note for additional 10-year terms, provided that the project remains in compliance with the affordable housing regulations. The note is non-interest bearing and does not require periodic payments. However, within 45 days after the end of each fiscal year, REACH shall pay CEDAC the amount by which Gross Cash Receipts, for the fiscal year, exceed 105% of the Gross Cash Expenditures, as defined in the debt instrument. The property is not used for revenue generating activities and program participants do not pay rent; therefore, there is no excess cash flow and none is expected in the future. As of June 30, 2022 and 2021, the outstanding balance amounted to \$800,000.

*Housing Stabilization Fund (“HSF”)* - On June 30, 2009, REACH received a permanent mortgage in the amount of \$400,000 under the Housing Stabilization Fund, as funded by the DHCD and administered by CEDAC. The terms of the note stipulate a 50-year term with a maturity date of June 30, 2059. CEDAC has the option to extend the note for additional 10-year terms, provided that the project remains in compliance with the affordable housing regulations. The loan is non-interest bearing and is due at the maturity date in one lump sum.

The above funding requires that the facility will consist of eight units of affordable family housing for victims of domestic violence. The eight affordable family units will be subject to HIF affordable housing regulations. Of these eight units, six units will be reserved for residents with incomes equal to or less than 30% of area median income and two units will be reserved for residents with incomes equal to or less than 50% of area median income. The notes payable to DHCD are secured by a shared second priority security interest in the underlying real estate.

Each of the real estate financing obligations imposes a restriction on the use of the facilities. The primary purpose of these restrictions are to assure the lenders and funders that the premises will be retained as affordable housing for the long-term occupancy and use by low and very low-income families. Noncompliance with the affordable housing provisions of the various debt instruments may result in default.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 5 (Continued)

**City of Waltham:**

The City of Waltham, through its Department of Planning and Development, loaned \$15,000 for de-leading the facility. The note, dated July 21, 2009, is secured by a third priority interest in the underlying real estate. This is an interest-free loan with no required payments. The note would become payable in full upon the sale or refinancing of the property. The note imposes a deed restriction pursuant to affordable housing regulations.

The mortgages held by DHCD and the City of Waltham have been reported as *Deferred Forgivable Debt* in the accompanying Statements of Financial Position. These obligations have deferred payment of interest and principal unless and until certain trigger events occur. The underlying properties are subject to heavy regulation, deed restrictions and the debts are not transferrable on an open market. Management has concluded that the carrying value reflects the fair value of the debt instruments and, therefore, the Organization has not discounted the notes to reflect imputed interest.

NOTE 6 DESIGNATIONS AND RESTRICTIONS OF NET ASSETS

**Net Assets Without Donor Restrictions:**

As of June 30, 2022 and 2021, net assets without donor restrictions were designated by the Board of Directors for the following purposes:

<u>Nature and Type of Designation</u>	<u>2022</u>	<u>2021</u>
Board Designated Independence Fund	\$ 99,092	\$ 99,092
Board Designated Building Reserve	<u>85,000</u>	<u>85,000</u>
Total	<u>\$184,092</u>	<u>\$184,092</u>

**Net Assets With Donor Restrictions:**

As of June 30, 2022 and 2021, net assets with donor restrictions reflects donations restricted for the following donor-specified purposes:

<u>Nature and Type of Restriction</u>	<u>2022</u>	<u>2021</u>
Shelter and Safe Home	\$ 17,333	\$ 33,000
Community Based	72,256	40,034
Education and Prevention	37,334	45,772
Energy Assistance	28,350	-
GLBTQ DV	12,311	-
Time Restricted	10,000	-
Staff Development and Other Restrictions	<u>5,000</u>	<u>1,768</u>
Total	<u>\$182,584</u>	<u>\$120,574</u>

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 6 (Continued)

For the years presented, net assets were released from restriction for the following programs and purposes:

<u>Nature and Type of Restriction</u>	<u>2022</u>	<u>2021</u>
Shelter and Safe Home	\$ 92,194	\$ 35,160
Community Based	136,705	196,047
Education and Prevention	112,751	104,206
Staff Development and Other Restrictions	-	<u>2,582</u>
Total	<u>\$341,650</u>	<u>\$337,995</u>

NOTE 7 GOVERNMENT FUNDED SERVICE CONTRACTS

**Commonwealth of Massachusetts - Department of Public Health (“DPH”):**

During each of the years presented, REACH has contracted with DPH in several purchase-of-service arrangements under domestic violence programs for Community Based Services, Emergency Shelter and Housing Stabilization programs. During FY 2020 and 2021, due to the COVID-19 pandemic, REACH also received program enhancement increases on their DPH contracts and funding through the Housing Flexible Cash Assistance under the Family Violence Prevention and Services Act (“FVPSA”) Coronavirus Aid Relief and Economic Security (“CARES”) Act funding as an add-on to their DPH contracts. During the years ended June 30, 2022 and 2021, revenues from all DPH contracts amounted to \$1,278,921 and \$1,070,588, respectively, which represents approximately 40% and 30% of total support and revenues for each respective year. As of June 30, 2022 and 2021, the Organization was owed \$90,558 and \$120,853, respectively, on its DPH contracts, which is included in *Grants Receivable, Government Contracts and Grants* in the Statements of Financial Position. These amounts represent approximately 43% and 31% of total receivables for the years ended June 30, 2022 and 2021, respectively.

**Massachusetts Office for Victim Assistance (“MOVA”):**

During each of the years presented, REACH was the recipient of grants from the Massachusetts Office for Victim Assistance & Witness Assistance Board. Grants received during the years presented were sub-awards of federal funding through the Federal Victims of Crime Act (“VOCA”). The total awards under these grant agreements were \$339,771 and \$606,952 for FY 2022 and FY 2021, respectively. The grants are administered on a cost-reimbursement basis and renew annually. VOCA funding was received in each of the years presented to fund REACH’s Bilingual Advocacy Program and covers personnel costs and other direct program costs under the essential services for domestic violence program. During the year ended June 30, 2021, REACH also received emergency funding from VOCA related to the COVID-19 pandemic, a technology award and a racial equity training award. Amounts owed to the Organization as of June 30, 2022 and 2021 amounted to \$57,798 and \$171,208, which is included in *Grants Receivable, Government Contracts and Grants* in the Statements of Financial Position and which represents 27% and 44% of total receivables, respectively.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 7 (Continued)

**Cities and Towns:**

In addition to the above contracts, REACH receives annual funding from the City of Newton in the form of Emergency Shelter Grants and Community Development Block Grants, which are funded by the United States Department of Housing and Urban Development. During the years presented, the Organization received funding from the City of Newton Housing and Community Development under the Emergency Solutions Grant Coronavirus Cares Act (ESG-CV) totaling \$27,677 and \$283,938, for the years ended June 30, 2022 and 2021, respectively.

NOTE 8 FUND RAISING ACTIVITIES

REACH hosts an annual artist and celebrity plate auction, *Reach for the Stars*, which is a major fund raising event. For the years presented, the event was held virtually. Sponsorships, general donations and special appeals from this event are reflected as *Private Gifts, Grants and Contributions* in the accompanying Statements of Activities in the year of sponsorship commitment (\$238,715 and \$228,880 in FY 2022 and FY 2021, respectively), while gross proceeds consist of ticket sales and auction revenue and is reported as *Proceeds from Special Event*.

NOTE 9 DONATED GOODS AND SERVICES

A summary of donated goods and services for the years presented is summarized below:

<u>Description</u>	<u>2022</u>	<u>2021</u>
Volunteer Services	\$100,323	\$74,684
Gift Cards and Other Supplies	22,700	14,955
Professional Services	<u>12,274</u>	<u>1,724</u>
Total	<u>\$135,297</u>	<u>\$91,363</u>

The Organization's volunteer services include individuals trained specifically for the services provided. Volunteer services are used for programmatic purposes and range from reception to online chat to child care to court advocacy. The hourly rate is the widely used rate for similar volunteer based on independent sources such as independent sector.org.

Contributed professional services are provided by accountants and attorneys who advise us on various administrative matters. Contributed services are used for management and general activities and are recognized at fair value based on current rates for similar services.

NOTE 10 OCCUPANCY - SHELTER AND OUTREACH OFFICE

Occupancy includes the costs of owning and operating a residential facility used to provide shelter to victims of domestic violence and the costs associated with space that is leased for its outreach office in Waltham, Massachusetts.



REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

(Continued)

NOTE 10 (Continued)

REACH is a party to a five-year lease agreement for its outreach office which commenced on April 1, 2017 and included an initial expiration date of June 30, 2022. On June 28, 2022, the Organization opted to extend this lease for five years at an annual base rent of \$201,300 per year. The facility is located in Waltham, MA and includes approximately 11,000 square feet which is used for the Organization's headquarters. As there were no amounts due during the first three months of the initial lease, the Organization reported a deferred lease liability in order to recognize the rent payments evenly over the terms of the lease; however, the new lease does not include a donated portion or rent escalation which would require a deferred rent obligation. Rent expense related to this lease was \$166,571 for each of the years presented. A security deposit of \$29,150 was paid at the inception of the lease, which was reduced to \$14,575 upon the execution of the five-year lease extension, and is included in *Security Deposit* in the accompanying Statements of Financial Position.

The future minimum lease payments arising from the above obligations are scheduled below:

<u>Fiscal Year Ended</u>	<u>Total</u>
June 30, 2023	\$ 201,300
June 30, 2024	201,300
June 30, 2025	201,300
June 30, 2026	201,300
June 30, 2027	<u>201,300</u>
Total	<u>\$1,006,500</u>

The *Occupancy* category includes the following costs:

	<u>2022</u>	<u>2021</u>
<i>Shelter:</i>		
Mortgage Interest	\$ 16,255	\$ 22,108
Utilities	51,123	44,789
Repairs and Maintenance	<u>9,680</u>	<u>53,529</u>
Total Shelter	<u>77,058</u>	<u>120,426</u>
<i>Outreach Office:</i>		
Rent	166,571	166,571
Utilities	24,449	23,486
Repairs and Maintenance	<u>27,473</u>	<u>-</u>
Total Outreach Office	<u>218,493</u>	<u>190,057</u>
Total Occupancy Expense	<u>\$295,551</u>	<u>\$310,483</u>

NOTE 11 EMPLOYEE RETIREMENT PLAN

REACH maintains a Savings Incentive Match Plan (SIMPLE-IRA). Under the plan, any employee who earned \$5,000 or more in the previous year may participate in a tax-deferred salary reduction retirement plan to which they may contribute up to \$14,000 annually during the years presented, excluding "catch-up" provisions, to their retirement account, and the Organization is required to match any contribution up to 3% of each participant's salary (subject to statutory limitations on eligible earnings). For the years ended June 30, 2022 and 2021, total employer contributions to the plan amounted to \$38,317 and \$24,442, respectively.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 12    CONCENTRATION OF CREDIT RISK

**Cash:**

REACH is subject to concentrations in credit risk relating primarily to cash. The Organization's cash is held in major financial institutions. Cash deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 per institution. As of June 30, 2022 and 2021, REACH had \$828,849 and \$589,069, respectively, in excess of FDIC limits. However, the Organization has not experienced any losses on such accounts and management considers credit risk on cash to be low.

NOTE 13    CONTINGENCIES

**Paycheck Protection Program:**

REACH received a loan in the amount of \$267,647 from Rockland Trust Bank through the Paycheck Protection Program established by the U.S. CARES Act (the "PPP Loan") on April 22, 2020. The Organization elected to account for the expected forgivable portion of this loan as a conditional grant commitment. REACH applied for and received full forgiveness of the loan on March 12, 2021, at which time this conditional grant was recognized and reported as revenue without donor restrictions in the FY 2021 Statement of Activities.

**Surplus Revenue Retention:**

The Commonwealth of Massachusetts Operational Services Division ("OSD") regulates some aspects of programs that receive state funding, including components of REACH Beyond Domestic Violence, Inc.'s programs. Under OSD guidance, (808 CMR 1.19(3), *Not-for-Profit Surplus Revenue Retention*), REACH may not retain a surplus in excess of twenty percent of state funding in any given year. Management concludes that REACH is in compliance with OSD requirements.

NOTE 14    LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following table reflects the Organization's financial assets as of June 30, 2022 and 2021, which are available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year of the Statement of Financial Position date or because the governing board has set aside the funds for a specific use or when restricted by donors for purposes more limited than general expenditures.

	<u>2022</u>	<u>2021</u>
Financial Assets:		
Cash	\$1,093,653	\$ 782,316
Grants Receivable, Government Contracts and Grants	190,023	347,392
Grants, Contributions and Pledges Receivable	20,000	40,040
Accounts Receivable, Program Services	<u>1,650</u>	<u>1,000</u>
Total Financial Assets Available to Meet		
General Expenditures Within One Year	<u>\$1,305,326</u>	<u>\$1,170,748</u>

As part of the Organization's liquidity management, the Board of Directors has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization's cash flows have seasonal variations during the year attributable to billing for program services, which are invoiced monthly, as well as the timing of its special fundraising event.

REACH BEYOND DOMESTIC VIOLENCE, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

*(Continued)*

NOTE 14 *(Continued)*

For purposes of analyzing resources available to meet general expenditures over a twelve-month period, the Organization considers all expenditures related to its ongoing activities of operating its program, as described in Note 2, as well as the conduct of services undertaken to support those activities to be general expenditures.

NOTE 15 SUBSEQUENT EVENTS

Management is required to consider events subsequent to the financial statement date for potential adjustment to or disclosure in the financial statements. Therefore, Management has evaluated subsequent events through November 7, 2022, the date which the financial statements were available for issue, and noted no events which met the recognition or disclosure criteria.